





Stage 1: Understand



Standard Assessment

Device mapping High level stats Total Cost Analysis Environmental Analysis



Advanced Assessment

The basic assessment plus: identification and analysis of paper heavy internal processes, analysis of the way paper and documents are used internally

Stage 2:

Execute

Streamlined hardware provision and print management, as well as:



Standard Implementation

Implementation and Installation by our IT team



Scanning Solutions

Standard

Implementation of scanning and document routing solutions

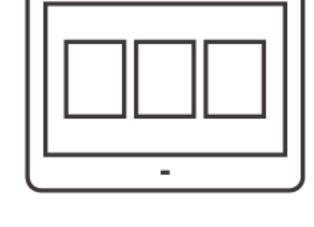


Mobile Printing

Standard

Remote access

Print from mobile devices



Applications Easily download apps to meet

Standard

business requirements from Xerox app store. Eg: translation app, bulletins app, etc



Reduction Strategy Print managment and device optimisation to

reduce paper use



Implementation of Xerox's standard on-board security



Advanced Implementation

Our Business Transformation Team will create a bespoke implementation plan with phased roll outs, project management, bespoke product training.



Advanced Scanning Solutions

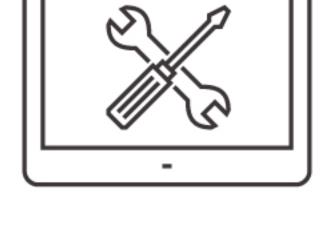
the right location, digitalisation of incoming and outgoing mail.

Automatically name and save documents in



Advanced **Mobile Printing**

Everything in standard, plus even higher levels of security and ease of use.



Applications Install and build custom apps on

Advanced

your printing devices



Reduction Strategy Everything in standard, plus gamification of

paper-based processes.

paper usage and digitalisation of

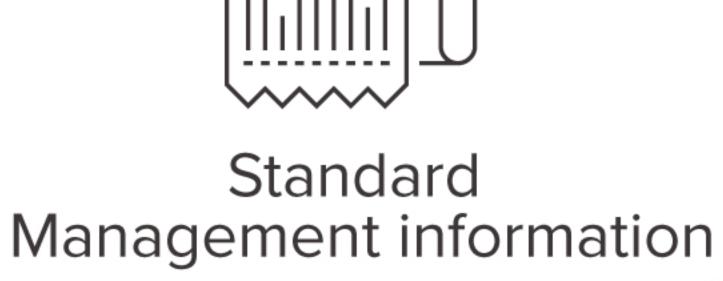


Basic security, plus detection of sensitive/personal information being printed or

redacted, watermarked. Stage 3:

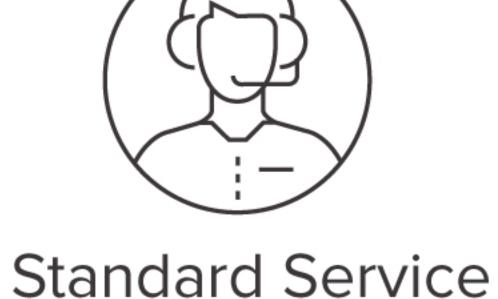
scanned that can automatically be flagged, held,





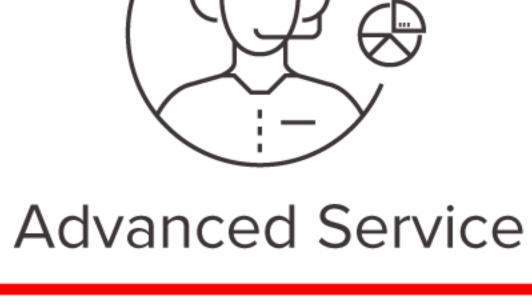
Recommendations and print management data presented in

static report.





Recommendations and live graphical information and reporting on your devices and users



Everything in standard, plus dedicated customer service representative that continually

optimises your solution for increased efficiency.

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Dedicated account manager, London-based

proactive helpdesk.

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